



Dealer Application

Welcome to the **2019 Dealers Room** at the International Brotherhood of Magicians Convention! President Michael Finney is BRINGING THE HEAT to I.B.M. 2019 in his home state of Arizona and it promises to be an unreal few days of internationally-renowned magic

The 2019 Dealers Room will feature a curated series of reputable dealers by *invitation only*, showcasing high caliber performance material for the hobbyist and professional alike. Invited Dealers will also enjoy our same affordable booth rate of only \$150 per table

*We want to support you, our valued Dealers and friends in magic.
Last year we worked hard to lower your overhead expenses to the international convention with a reduced booth fee and no General Registration requirement for only Dealer Room access.*

We are proud to offer again the historically low early-bird rate of only **\$150/booth!** The I.B.M. cares about quality over quantity of Dealers, and are limiting space to **only 25 Dealers** for the full convention duration. Many of our 2018 Dealers took advantage of the on-site special of \$100 reservation deposit toward their end booth fee, so do not delay in reserving yours today. Availability is limited.

Interested dealers are encouraged to submit an application for our Tier 1 reviews by August 30, 2018.

Important dates/times:

July 9th, 2019 - Early registration (evening)

- Welcome Events (evening)

July 10, 2019 - First Official Day of the convention

- Dealer Setup Access: 9:00am-5:00pm

- Special Dealer LAUCH event details TBA

July 11, 12, 13 - Dealer Room Open: 9:00am-5:00pm

We are looking forward to hearing from you, better still, seeing you in Scottsdale, AZ in 2019!

Contact info:

Alex Zander

Dealer Chairman, I.B.M. 2018 Convention

President-Elect, International Brotherhood of Magicians

Alex@gottabemagic.com

DEALER RULES

I.B.M. 2019 CONVENTION

The I.B.M. values their relationship with qualified magic dealers at their annual conventions. The Dealer's Room is a major attraction for our convention attendees and we also want it to be a great experience for our dealers. In an effort to insure a high standard for the dealers at the 2019 convention, the following rules have been established.

- All dealers (not assistants) shall be members of the I.B.M. and a current membership number is required with the application unless joining at the time of application.
- Dealer Registration includes access to *only* the Dealers Room. Full Convention Registration is available separately
- Any dealer requesting booth space must have a *reputable business history* with a minimum of a *two years* having been in business. The Dealer Chairperson may request proof of this history.
- Dealers may not share a booth space except with the prior approval of the Dealer Chairman. Without prior approval, violators of this rule may be assessed a fee equal to an additional booth space or asked to leave the Dealer Room.
- Dealing outside the dealer's room is strictly prohibited. This includes but is not limited to hotel room dealing or the distribution of flyers to rooms at the hotel. Violators may lose their privilege to display at the convention and be asked to leave the convention.
- There will be no displaying/hanging of material from the venue walls, "blue" material (pornographic or sexually explicit material) and no demonstrations of pyrotechnics or explosive devices.
- Littering of the dealers aisles with paper or other debris is prohibited. Any debris resulting from the demonstration of a trick much be cleaned up immediately. Any fees assessed by the hotel for cleanup will be passed on to the offending Dealer.
- Dealers using video, audio or microphones shall not have the volume so high as to interfere with other dealers around them.
- All Dealers are expected to be open during Dealer Room operational hours. If there are extended periods of time you must be away from your booth, the Dealer Chairman must be advised and grant approval.
- Any Dealer needing electricity must request it in advance and be prepared to pay an additional charge.
- Dealers must be completely packed and out of the Dealer Room by midnight on the last day of the convention.
- Any dealer found to be selling pirated magic will forfeit their Dealer Registration payment and be required to vacate the Dealers Room
- By signing this document, you agree that you understand and will abide by these rules; that you assume full responsibility for injuries, obligations or losses to yourself or to other individuals or property stemming from your presence as a dealer, and that you will hold the I.B.M. harmless of any responsibility and/or payment of any damages or expenses incurred in defending any claim arising for your actions; that you acknowledge the I.B.M. is not responsible for any missing, stolen, or damaged merchandise or display item during the course of the convention; and that the I.B.M. is not responsible for "bad checks" or for false credit information received from any customer during the convention.
- Signature _____ Date: _____
- Print name _____
- Print Company Name _____

**I.B.M. 2019 CONVENTION
DEALER REGISTRATION FORM**

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Please fill out the following information below and on Page 2 and send it, along with payment or credit card information to:

**I.B.M. 2019 Convention
13 Point West Blvd, St Charles, MO 63301
Or
Email to: office@magician.org**

I am a member in good standing of the International Brotherhood of Magicians and have read the accompanying Dealers Rules regarding dealing and displaying at the 2018 Convention and by filling out this form I agree to abide by them all.

Yes, I would like to display at the 2019 I.B.M. Convention in Scottsdale, Arizona July 10-13, 2019 Set up time will begin July 10, 2019 at 9AM.

(Opt In) Yes, I would like to support the Lance Burton Teen Seminar with a prize donations for the youth

(Opt In) Yes, I would like to be featured in the convention-long "Dealers Room Rolling Raffle" with prize donations

Primary Dealer Badge Name: _____ I.B.M. # _____

Single Booth (8ft front, plus 2x 6ft rear display tables stacked behind): This display fee of **\$150** is enclosed. This does not include a convention registration, and grants **access only to The Dealer's Room**. I understand there is a cancellation fee of \$50 and the balance is non refundable after March 1, 2019.

Double Booth: (16ft front, plus 2x 6ft rear display tables stacked behind): This display fee is **\$300.00** is enclosed. This does not include a convention registration, and grants **access only to The Dealer's Room**. I understand there is a cancellation fee of \$50 and the balance is non refundable after March 1, 2018.

Triple Booth: (24ft front, plus 2x 6ft rear display tables stacked behind): This display fee is **\$450.00** is enclosed. This does not include a convention registration, and grants **access only to The Dealer's Room**. I understand there is a cancellation fee of \$50 and the balance is non refundable after March 1, 2018.

Electrical Outlet: I will require one standard 110 V electrical outlet for which there will be a modest extra charge of \$75. (Yes)_____ (No)_____

of Dealer Assistant Registrations (**\$25/ea**) _____ (**no convention activities outside of The Dealers Room**)

of General Registration: **\$239/ea** _____ (**full convention access, lectures, workshops, shows**)

Assistant Badge Name: (Dealer or General Registration?) _____

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Page 2

Dealer's Name: (Please Print) _____

Dealer's Company Name: _____

Address: _____

City: _____ State/Province: _____ Zip Code: _____

Country: _____ Telephone Number: _____

E-Mail Address: _____

IBM Member Number: _____ Electrical Outlet Access (\$75): Yes No

1. Assistant's Badge Name _____ 2. Assistant's Badge Name _____

3. Assistant's Badge Name _____ 4. Assistant's Badge Name _____

Dealer Booth Size: Single (\$150) Double (\$300) Triple (\$450) Other: _____

Assistants: _____ (\$25/ea) ADD Full Convention Registration (\$239 per person): _____

Donate to the Endowment and Development Fund: X _____

Total amount enclosed \$ _____

VISA MasterCard Discover Cash Check PayPal: _____ (supply your PayPal account address, we will send you an online invoice)

Credit Card Information

Credit Card Number or Check number: _____ / _____ / _____ / _____

Expiration Date: _____ / _____ Security Code _____

Dealer's Signature as it appears on card _____

Date: _____

Please Note: **Dealer Registration does not include access to convention events outside of The Dealer's Room.** If you or others in your party would like to join in the rest of the convention experience, we'd love to have you with us, and have offered you a reduced convention price of \$239

Thank you for your application.

Alex Zander

Dealer Chairman, I.B.M. 2018 Convention
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